











influence to change























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Reach Millions of Consumers and Thousands of Healthcare Professionals



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About IDS UK

IDS UK is part of IDS International, a global communications company founded in 1988 and now operating in 14 countries.

DS UK provides at 'the point-of-care' communication channels and marketing solutions. Through GP surgeries IDS UK enables you to reach millions of consumers and thousands of healthcare professionals. We work across many sectors, partnering with clients spanning prescription and OTC medicines, government bodies, charities, direct marketing companies, and the FMCG industry.

Communications to Healthcare Consumers

We have media in over 5000 GP surgery waiting rooms where you can reach millions of consumers.

Communications to Healthcare Professionals

We have years of experience in reaching healthcare professionals across all disciplines. Our range of bespoke solutions using IDS UK's telemarketing and field team mean we have a marketing solution to meet your needs.



IDS UK provides at the point-of-care communication channels and marketing solutions.





Communications to Healthcare Consumers

IDS UK's leaflet and poster display boards are installed in over 5000 GP surgery waiting rooms.

IDS UK have an audience of over 31 million registered patients, collectively making over 263 million surgery visits per annum. Prior to seeing their GP this captive audience will experience on average a waiting room dwell time of 20 minutes. This unique opportunity will reach a captive audience of millions,

influencing healthcare behaviour. Plus the supermarket and pharmacy visits that quickly follow surgery appointments will make your campaign relevant and timely.

IDS surgeries have an audience of over 31 million registered patients, collectively making over 263 million surgery visits per annum





Communications to Healthcare Professionals

IDS UK's information packs, field force and telemarketing team enable you to reach the right healthcare professional at the right time.

Information pack activity

Goody packs contain samples, leaflets and other information for the Practice Nurse. Research amongst nurses has shown the packs are more effective than direct marketing and inclusion has proved to be competitive with postal rates. Goody Packs target the important but hard to reach Practice Nurse, turning them into your brand advocate.

Field force activity

Our Rapid Tactical Support Force (RTSF) complete important tasks to enable you to increase your communication capacity with healthcare professionals across all disciplines. In as little as 72 hours the

team can be active in the field meeting your low cost tactical, regional or national campaign requirements on an exclusive basis. Campaigns include hand delivery of information packs, product information updates, brand awareness and crisis management.

Telemarketing actiity

The IDS UK telemarketing team consists of ABPI accredited ex-pharma reps who comfortably discuss a wide range of health matters with healthcare professionals. Tasks include e-detailing, appointment making, market research, webinars and other bespoke activity.







Design and Print

Use IDS UK's design and print service to gain significant campaign advantages.

One stop shop

All campaign elements are undertaken under the one IDS roof, saving time and effort.

Reduced costs

Our vast print requirements mean we deliver competitive print rates. Our specialist, experienced and dedicated design and copywriting team are able to produce marketing materials that are fit for purpose, and at a fraction of agency costs.

Maximum campaign results

With over 25 years' experience IDS UK rightly claims to be experts in The Waiting Room. Instinctively we know the design and copy that will provide maximum impact in the sensitive GP surgery environment.

With over 25 years' experience IDS UK rightly claims to be experts in The Waiting Room.



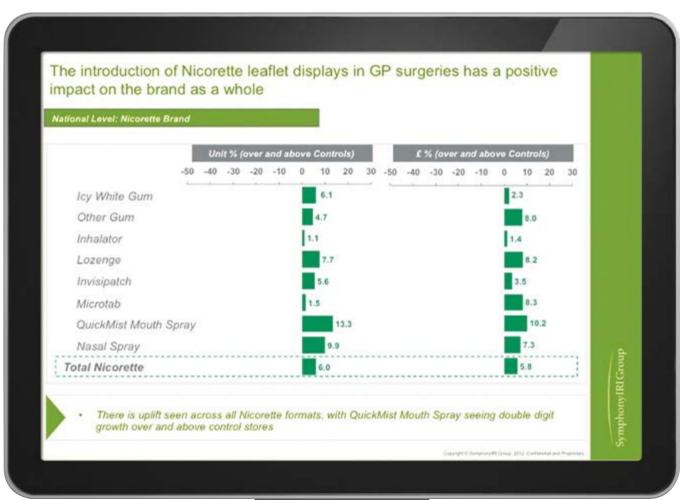


Market Research

Measure your campaign ROI using IDS UK commissioned market research reports.

Independent reports from specialist organisations can measure your campaign results including: OTC sales

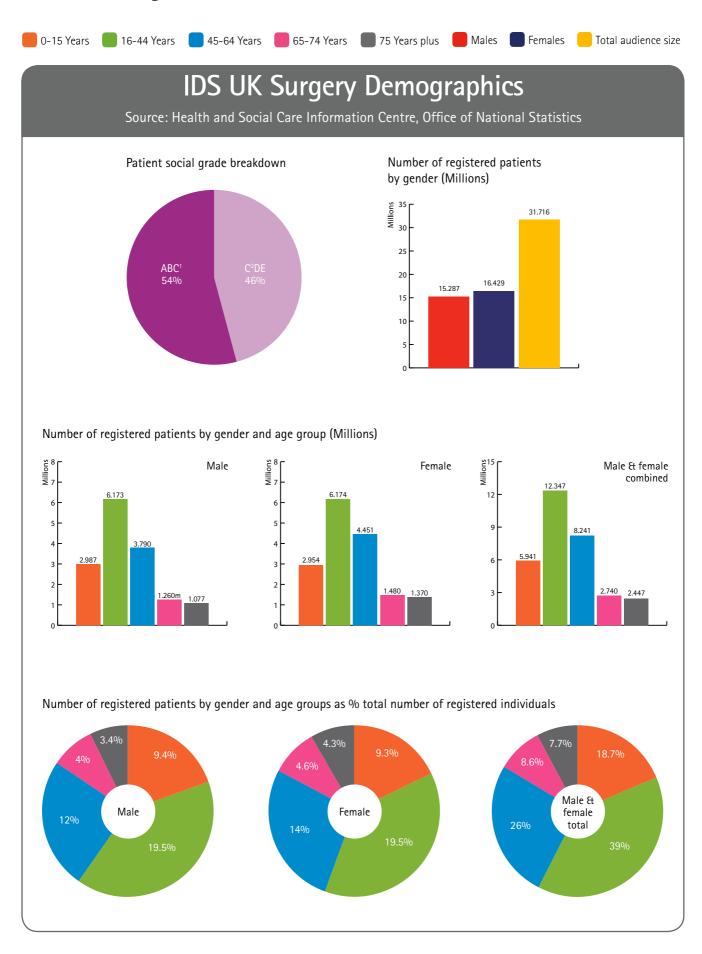
growth, prescription increase and behavioural change.





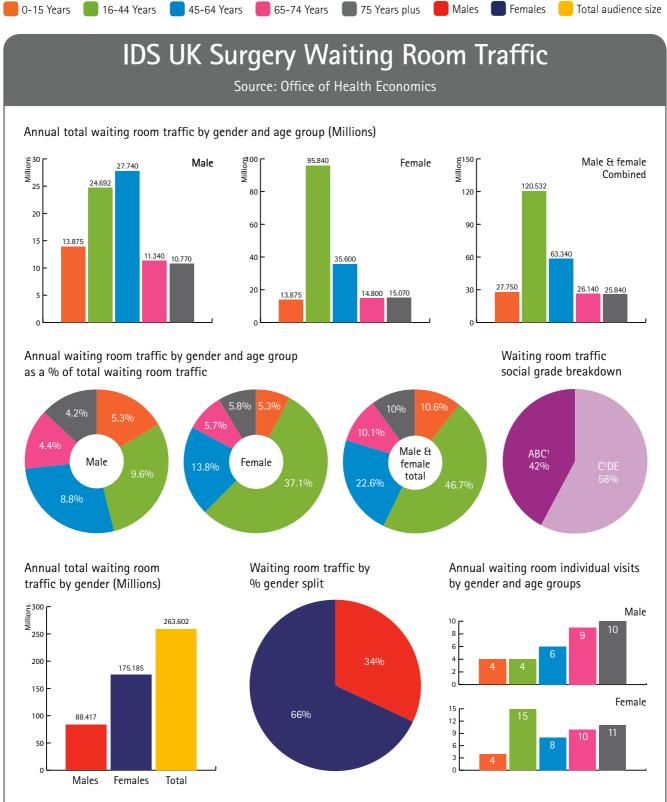
2014 Surgery Data

(Base: 4,300 Surgeries)



2014 Surgery Waiting Room Data

(Base: 4,300 Surgeries)



Consumer Reactions to GP waiting room promotional campaigns

Base 972 responses

- 44% felt that their GP was endorsing the product or message found in waiting room leaflets and posters.
- 72% stated that they took more notice of the healthcare leaflet and poster information found in their GP waiting room, because of the environment.
- 71% stated that they intended to visit their pharmacy within 48 hours of their surgery visit.

Source: Kember Associates. Consumer reactions to GP waiting room promotional campaigns.



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